

Upcoming Seminars & Events

Date	Event	Host	Location	Registration	Contact
April 01	tes Seminar 8:00 am to 12:00 pm	Able Service & Supply an interlinksupply Distributor	Milwaukee, WI	847-679-0468	Jack Roth
April 02	Class: The World's Best Agent Marketing Program	Reets Drying Academy	Sharpsburg, GA	770-712-7293	Danielle Vincent
April 08	tes Seminar 8:00 am to 12:00 pm	interlinksupply of Largo	Largo, FL	800-282-6130	Jill Werth
April 09	tes Seminar 8:00 am to 12:00 pm	Service Products an interlinksupply Distributor	San Antonio, TX	800-959-1622	Margie or Stan
April 10	tes Seminar 8:00 am to 12:00 pm	interlinksupply of Austin	Austin, TX	888-445-7490	Margie or Stan
April 15	tes Seminar 8:00 am to 12:00 pm	interlinksupply of Ontario	Ontario, CA	877-467-3005	Kim Heiman
April 24	tes Seminar 8:00 am to 12:00 pm	interlinksupply of Tempe	Tempe, AZ	800-720-0221	Dean Phillips
April 29	tes Seminar 8:00 am to 12:00 pm	interlinksupply of Kansas	Kansas City, KS	800-831-4399	Jill Werth
April 30	tes Seminar 8:00 am to 12:00 pm	interlinksupply of Omaha	Omaha, NE	800-283-0801	Jill Werth
May 01	tes Seminar 8:00 am to 12:00 pm	interlinksupply of Tucson	Tucson, AZ	877-467-3002	Dean Phillips
May 05 to 06	2009 DRC Conference & Trade Show	Le Centre Sheraton Montreal	Montreal, Canada	905-820-5215	
May 05 to 07	Class: The World's Fastest Drying System	Reets Drying Academy	Sharpsburg, GA	770-712-7293	Danielle Vincent
May 07	tes Seminar 8:00 am to 12:00 pm	The Cleaning Cupboard an interlinksupply Distributor	Rochester, NY	585-235-3010	Ilkki Hess
May 08	tes Seminar 8:00 am to 12:00 pm	Total Supply an interlinksupply Distributor	Medford, NY	800-868-2578	Bill Long
May 08	Class: The World's Best Agent Marketing Program	Reets Drying Academy	Sharpsburg, GA	770-712-7293	Danielle Vincent
May 14 to 16	Connections Conference & Exhibition	Hilton Clearwater Beach Resort	Clearwater Beach, FL	888-881-1001 x104	
May 20	tes Seminar 8:00 am to 12:00 pm	Central California Cleaning Supply an interlinksupply Distributor	North Highlands, CA	800-715-6630	Scott Stout
May 21	tes Seminar 8:00 am to 12:00 pm	Central California Cleaning Supply an interlinksupply Distributor	Fremont, CA	800-681-1944	Murray Karnoff
May 22	tes Seminar 8:00 am to 12:00 pm	Central California Cleaning Supply an interlinksupply Distributor	Fullerton, CA	800-538-9276	Shawn Forsythe
May 28	tes Seminar 8:00 am to 12:00 pm	Professional Solutions an interlinksupply Distributor	Mechanicsburg, PA	800-537-2090	Dave Winston

To view the complete calendar of events, visit us online at

<http://www.tesdryingsystem.com/events.html>

You may also contact the **tes hotline** at (800) 948-1754.

The **tes**-testimonial
Directed Heat Drying™

April 2009

TES-timonial: Mark Woodruff, Restoration Professionals Inc.



I just wanted to drop you a note and let you know how pleased we are with our TES unit. I have been involved in the restoration industry since 1989 so I have seen a lot of the “newest and best” drying equipment that has hit the market. This along with all of the drying schools that I have attended made me very skeptical about the TES system and the Reets method of drying.

In 2007 and early 2008 we were looking for a solution for the difficult drying situations that we seemed to run into on a daily basis. These included crawlspaces, concrete, plaster, and the ever difficult to dry bottom sill plates of stud walls.

We were doing everything we had been trained to do to dry these trouble areas, but continually found ourselves facing the frustration of 5 and 6 day drying jobs, sometimes even as much as 10 days to dry concrete. This frustration led me to have a conversation with Angela Pless of Interlink Supply. She convinced me to attend your seminar and listen with an open mind. I listened to your explanation of how the system worked, and it all made sense. I placed an order and received my TES unit in April of 2008.

Since obtaining our TES unit and attending the Reets Drying Academy, we have solved all of our frustrating drying problems. We now dry crawlspaces in 2 days, ceramic tile floors in 2 days, concrete in 3 days, and plus we have the added benefit of drying standard jobs with the carpet and padding in place. Even on jobs where the TES is not practical or required, we utilize the knowledge of the Reets method to supplement our conventional equipment. TES is not a total replacement for our conventional equipment, but it is a very important tool in our toolbox and has made us a better mitigation company. We successfully processed over 400 flood claims in 2008 and it would not have been possible without our TES unit and 6 E-TES's.

This is not just a testimonial to the abilities of the TES unit, but also to the invaluable knowledge learned at the Reets Drying Academy and the absolutely top notch customer service that I receive from Angela Pless and Interlink Supply. You guys have a real winning combination.



Interlink Financial Services

IFS Introduces Their Homeowner Support Program for Restoration Contractors

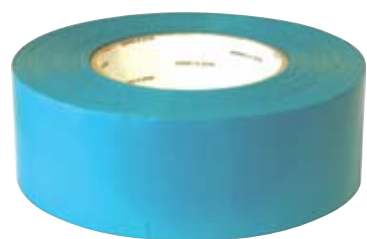
Interlink Financial Services, the cleaning and restoration industry's leading financial services company is pleased to introduce to the industry their new Homeowner Support Program. When the restorer arrives on an insurance claim, and finds the homeowner does not have enough insurance to cover the needed work, Interlink Financial Services can arrange financing for the homeowner-up to \$20,000 in quick cash. A homeowner who has suffered a devastating fire or water loss may find themselves in a place where their coverage is lacking or they are generally under-insured. They have enough to deal with physically and emotionally already. In today's credit crunched environment, finding financing alternatives at the drop of a dime may be difficult, if not impossible. Even if the homeowner has excellent credit, and an established relationship with a lender, their lender may be cash-strapped right now and unable to help out. That is where the Interlink Financial Homeowners Support Program can help out. Cleaners or Restorers with an active contract with Interlink Financial are eligible to participate. For more information contact Interlink Financial at 800-655-1207.



Interlink Financial Services provides financing options for major carpet cleaning equipment and water damage restoration equipment. In the present economic turmoil impacting traditional loan sources, Interlink Financial is extremely well capitalized and has money to loan or lease to qualified cleaning and restoration companies. Interlink Financial Services programs are available exclusively through your local Interlink Supply Distributor.

TES and E-TES are exclusive products offered by the Interlink Supply Network. Visit www.interlinksupply.com for you nearest affiliate and www.interlinkfinancialservices.com for any equipment leasing questions you may have.

TES Product Spotlight - Heat Containment



Preservation Tape

This vinyl tape is designed to adhere plastic sheeting to plastic and wood floor panels without leaving a messy residue. Excellent for use with Zipwalls and Injectidry Vac-it Panels. 2" x 180'

Part # AC8399
Contractor Price \$11.45



4 mil Plastic Sheeting

Versatile in use, this plastic sheeting meets the need for a multitude of applications including all purpose cover, vapor barrier, dust barrier, landscaping, concrete curbing cover and weather proofing. Available in 10 and 20 foot widths.

Part # AX210
Contractor Price \$29.45
Part # AX220
Contractor Price \$52.56



Sandbags

Ten pound sand bag with convenient carrying handle. Bags are used to hold down plastic sheeting and seal carpet around heat exchanger. Can also be used to direct air flow. Made from plastic lined heavy duty polyester.

Part # AT64
Contractor Price \$19.95

Technical Bulletin: TES Maintenance

Proper maintenance is required to keep your restoration equipment operating properly, prevent downtime and to extend the life of your equipment.

Your TES unit has maintenance requirements that differ greatly from other types of restoration equipment. We have created a TES Maintenance Log to assist you in scheduling and recording the maintenance needed to keep your TES operating properly. Read your TES Operator's Manual for more information about the TES maintenance requirements and procedures.

The TES Maintenance Log will be now included in the new TES Operator's Manuals along with instructions on how to perform these maintenance procedures. The maintenance procedures listed on the TES Maintenance Log are for updated and current production TES models. The procedures for older units may vary.

With factory testing, feedback from TES users, service calls, failure analysis and repairs we are getting more information on

the TES maintenance requirements, a better idea of the interval timing of the corresponding maintenance procedures and how differences in setup and operation can affect the recommended intervals. As we learn more we will continue to make changes in the manual and the maintenance log.

Much of the required maintenance can be done by the TES operator; however servicing, inspection and adjustment of the propane heater must be done by trained technicians in accordance with all applicable local and national codes.

Instructions for propane heater inspection and servicing will only be provided to TES Factory Trained Technicians, licensed HVAC or gas appliance repair technicians and certified propane equipment service technicians. Contact your TES distributor for the answers to any questions you may have on how to properly maintain your TES unit and to schedule the required service to keep your TES operating efficiently and safely.

TES MAINTENANCE LOG						
Recurrence	Service		Date or Hours			
	Time	Hours				
Daily Service should be performed before every job on which the TES unit is to be in operation. Required repairs must be completed before the unit is returned to service.						
Daily		Check Fluid Level - Add Fluid				
Daily		Inspect Solution Hoses				
Daily		Inspect Propane Hoses				
Daily		Rinse Filter Element				
Daily		Inspect & Clean Reservoir Filter				
Daily		Inspect Tex Box Heat Exchanger				
Daily		Inspect Tes Hoses & Hose Clamps				
Monthly	100	Clean & Lubricate Quick Connects				
2 Months	200	Flush Pressure Relief Safety Valve				
2 Months	200	Replace Filter Element				
3 Months	300	Check Tes Tire Pressure				
6 Months	600	Clean Spiro-Vent Check Valve				
6 Months	600	Tighten Tex Box Hose Clamps				
10 Months	1000	Filter System Fluid				
Fluid Filtering to be done after the first 300 hours of operation and every 1000 hours thereafter. Evidence of heavy debris levels may indicate that more frequent Fluid Filtering is required.						
Annually	1200	Check Propane Gas Pressure				
Annually	1200	Check Pilot Flame				
Annually	1200	Check Propane System for Leaks				
Annually	1200	Inspect Combustion Chamber				
Annually	1200	Inspect Heat Exchangers				
Annually	1200	Inspect Burner Tubes				
Annually	1200	Inspect Heater Vent System				
Annually	1200	Clean Fluid Reservoir				
Annually	1200	Test TES Fluid				
Annually	1200	Grease Axles & Swivels on wheels				
Bi-Annually	2400	Replace TES Fluid				
Fluid should be tested annually or every 1200 hours and replaced at that time as required by test results.						