

Upcoming Seminars & Events

Date	Event	Host	Location	Registration	Contact
September 15	tes Seminar 8:00 am to 12:00 pm	The Cleaner's Closet an interlinksupply Distributor	Glen Burnie, MD	800-477-1102	Mike Wheatley
September 16	tes Seminar 8:00 am to 12:00 pm	The Cleaner's Closet an interlinksupply Distributor	Lorton, VA	800-996-1540	Mike Wheatley
September 17	tes Seminar 8:00 am to 12:00 pm	The Cleaner's Closet an interlinksupply Distributor	Richmond, VA	888-743-8690	Mike Wheatley
September 18	tes Seminar 8:00 am to 12:00 pm	New England Steamway an interlinksupply Distributor	Wallingford, CT	203-269-8412	Shane Beaty
September 18	tes Seminar 8:00 am to 12:00 pm	The Cleaner's Closet an interlinksupply Distributor	Virginia Beach, VA	800-477-1102	Mike Wheatley
September 30	tes Seminar 8:00 am to 12:00 pm	Dixie Steamway Distributors an interlinksupply Distributor	Anniston, AL	800-346-4841	Genny Howard
October 01	tes Seminar 8:00 am to 12:00 pm	Service Products an interlinksupply Distributor	San Antonio, TX	800-959-1622	Margie or Stan
October 02	tes Seminar 8:00 am to 12:00 pm	interlinksupply of Austin	Austin, TX	888-445-7490	Margie or Stan
October 05	tes Seminar 8:00 am to 12:00 pm	Able Service and Supply an interlinksupply Distributor	Skokie, IL	800-842-3620	Jack or Lynn
October 05 to 09	Class: IICRC ASD & WRT Combo Advanced Structural Drying & Water Damage Restoration Technician	Reets Drying Academy	Sharpsburg, GA	770-712-7293	Danielle Vincent
October 06	tes Seminar 8:00 am to 12:00 pm	Able Service and Supply an interlinksupply Distributor	Milwaukee, WI	847-679-0468	Jack or Lynn
October 07	tes Seminar 8:00 am to 12:00 pm	interlinksupply of Nashville	Nashville, TN	615-742-7290	Trey Legler
October 09	tes Seminar 8:00 am to 12:00 pm	Great Lakes Steamway an interlinksupply Distributor	Wayne, MI	800-654-3537	Pam or Garry
October 21	tes Seminar 8:00 am to 12:00 pm	Bridgepoint of Louisville an interlinksupply Distributor	Louisville, KY	502-966-0274	Michael Demaree
October 22	tes Seminar 8:00 am to 12:00 pm	Total Supply an interlinksupply Distributor	Medford, NY	800-868-2578	Bill Long
October 22	tes Seminar 8:00 am to 12:00 pm	interlinksupply of Omaha	Omaha, NE	800-283-0801	Jill Werth
October 23	tes Seminar 8:00 am to 12:00 pm	interlinksupply of Kansas	Kansas City, KS	800-831-4399	Jill Werth
October 28	tes Seminar 8:00 am to 12:00 pm	interlinksupply of Largo	Largo, FL	800-282-6130	Jill Werth
November 03	tes Seminar 8:00 am to 12:00 pm	Barker-Hammer an interlinksupply Distributor	Edina, MN	952-926-7117	Kevin Turner
November 03 to 05	Class: The World's Fastest Drying System	Reets Drying Academy	Sharpsburg, GA	770-712-7293	Danielle Vincent
November 04	tes Seminar 8:00 am to 12:00 pm	CleanSource an interlinksupply Distributor	Columbia, SC	800-457-0102	Herb Stutts
November 05	tes Seminar 8:00 am to 12:00 pm	CleanSource an interlinksupply Distributor	Charlotte, NC	800-292-3309	Herb Stutts
November 06	tes Seminar 8:00 am to 12:00 pm	Professional Solutions an interlinksupply Distributor	Mechanicsburg, PA	800-537-2090	Dave Winston
November 06	Class: The World's Best Agent Marketing Program	Reets Drying Academy	Sharpsburg, GA	770-712-7293	Danielle Vincent
November 11	tes Seminar 8:00 am to 12:00 pm	interlinksupply of Seattle	Tukwila, WA	866-320-8244	George Cazares
November 12	tes Seminar 8:00 am to 12:00 pm	interlinksupply of Denver	Denver, CO	800-743-2391	Guy Allen
November 13	Restoration Symposium	interlinksupply of Denver	Denver, CO	303-428-3232	Kelly

To view the complete calendar of events, visit us online at
<http://www.tesdryingsystem.com/events.html>
 You may also contact the **tes hotline** at (800) 948-1754.



September 2009

TES-timonial: Steve, A Cleaner Carpet



The floor had been wet for 6 hours before Steve got there. The drain hose from the dishwasher (which had just ran a full cycle) was the culprit. Steve extracted the water, set up the wood panels, tented and set up the E-TES. Cupping was evident and the floor registered 65% mc. 72 hours later, mc on the floor was 9.5% with no cupping. "Totally awesome!"



Fire Sprinklers and TES

The question has been asked, "Can I use TES/E-TES in buildings with automatic fire sprinklers?" The quick answer is, "YES!" There are some precautions, though, as you might expect.

"From Table 6.2.5.1 NFPA13 2007 Edition indicates the maximum ceiling temperature, nominal operating temperature of the sprinkler, color of the bulb or link and the temperature classification."

Maximum Ceiling Temperature	Temperature Rating	Temperature Classification	Color Code (with Fusible Link)	Glass Bulb Color
100°F / 38°C	135-170°F / 57-77°C	Ordinary	Uncolored or Black	Orange (135°F) or Red (155°F)
150°F / 66°C	175-225°F / 79-107°C	Intermediate	White	Yellow (175°F) or Green (200°F)
225°F / 107°C	250-300°F / 121-149°C	High	Blue	Blue
300°F / 149°C	325-375°F / 163-191°C	Extra High	Red	Purple
375°F / 191°C	400-475°F / 204-246°C	Very Extra High	Green	Black
475°F / 246°C	500-575°F / 260-302°C	Ultra High	Orange	Black
625°F / 329°C	650°F / 343°C	Ultra High	Orange	Black

Knowing these parameters will help you decide on your exhaust setup. This is the most important step anytime you use TES/E-TES. There is training available at the Reets Drying Academy or you can call the TES hotline - 800-948-1754 for more information.

Without proper exhaust, you may run the risk of overheating materials/contents and slowing or stopping the drying process. The ability to control ambient air temperatures (usually below 100°F) is why Directed Heat Drying™ is the best drying solution and not simply "cooking a building."

Planning to Win



Now There's An Easier Way to Grow a Restoration Business!

Why should it take 15 or 20 years attending the "School of Hard Knocks" to finally reach your goal of a thriving, highly successful restoration business and all the perks that go with it?

Learning "the hard way" is stressful, expensive, can slow your growth, limit your potential and even put you out of business! Why not discover the secrets others have learned before you and how to successfully navigate the inevitable obstacles to your growth and success?

Interlink Supply is proud to introduce **Planning to Win: The Business of Restoration** symposium. This five-day training event is taught by renowned industry experts and focuses on the real-life **business** issues that every restorer will confront as their company grows.

"I've been a restorer long enough to tell you that there's a lot of opportunity in restoration but it isn't a 'get rich quick' business. My experience is that you have to learn how to deal with what's around the next corner — and how to successfully deal with it — before it happens. I wish this symposium existed 5 years ago!"

Register Now—Seats Are Limited!

Dates: October 26-30, 2009

Location: Reets Drying Academy, Sharpsburg (Atlanta), GA

To register or for more information visit www.PlanningtoWin.biz
(800) 658-5314 ext. 251, Taylor Laub
Free Recorded Message at
(888) 287-1821 ext. 8601



Reets Drying Academy - New Courses

The IICRC ASD only course is a 3 day course that requires WRT as a prerequisite to taking the ASD exam and the tuition for the course is \$1095 per seat.

The IICRC WRT/ASD combo course is 5 days and the tuition is \$1295 per seat. The WRT and ASD content for this course is all blended together so that starting on the first day students will be in the floodhouse experiencing the hands portion of what they would normally do in an ASD only course. This means that you have to attend all five days even if you already have taken WRT.

For any questions contact Danielle at 770-712-7293.

Bryan Brainerd of Paul Davis Restoration

I heard about Reets Drying Academy through the IICRC. I came open minded not knowing what to expect. You always learn from each class and student. I have attended 4 ASD schools and Reets Drying Academy teaches by principle not ego, which alone instills learning.

I greatly appreciated the variety of equipment used and not selling a brand. What I would tell others who are considering attending this course is that at Reets Drying Academy you'll learn from practical experience not theory.

Interlink Financial Services - Homeowner Support Program

Not enough homeowners insurance to cover the damage?

Contact our IFS Homeowners Support Program at 800-655-1207

INTERLINK FINANCIAL SERVICES

The Interlink Financial Services Homeowner Support Program was designed to help the professional restorer complete more restoration work.

How it works:

When you arrive at a restoration / remediation job, and learn that your customer does not have enough insurance to pay for the repairs, now you can simply refer them to Interlink Financial Services.

What we do:

Interlink Financial Services has partnered with consumer lenders, and arranged for a FAST CASH financing solution for your customer. Upon approval, your customer can have up to \$50,000 wired into their bank account in as little as 24 hours.

This allows you to keep the restoration work...

and your customer to get their home back in order.

To participate, the professional restorer must be a current customer of Interlink Financial Services. For more information, please contact us at ifs@interlinkfinancialservices.com or call 800-655-1207.